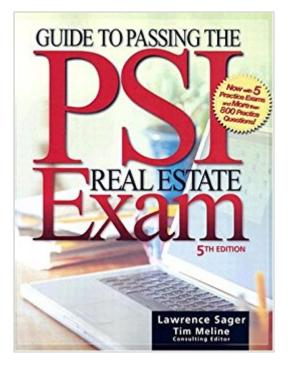


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# Guide To Passing The PSI Real Estate Exam, Fifth Edition





## Synopsis

This new edition provides the latest and most comprehensive information available to help students prepare for the PSI Real Estate Exam. Based on the PSI Examination Content Outline, this text offers more questions and answers than any other PSI book. Highlights: -Over 800 exam-style questions with rationales pinpoint subjects that require additional review -Six practice exams--3 salesperson, 2 broker, and 1 math--help students prepare for the actual exam -Content aligned with PSI exam outline -Matching review quizzes help students focus on key terms

### **Book Information**

Paperback: 249 pages Publisher: Dearborn Real Estate Education; 5 edition (May 19, 2004) Language: English ISBN-10: 0793188342 ISBN-13: 978-0793188345 Product Dimensions: 8.5 x 0.4 x 11 inches Shipping Weight: 1.2 pounds Average Customer Review: 4.5 out of 5 stars 84 customer reviews Best Sellers Rank: #500,893 in Books (See Top 100 in Books) #96 inà Â Books > Business & Money > Real Estate > Sales #171 inà Â Books > Textbooks > Business & Finance > Real Estate #764 inà Â Books > Education & Teaching > Higher & Continuing Education > Test Preparation > Professional > Professional

#### **Customer Reviews**

Lend me your ears, I'm going to sound like James Brown here, Please, Please, Please, do yourself a big favor & get this excellent book, and let me give you a few tips when taking the exam, first and foremost, relax, read each question 3 times before you make a decision, don't spend more than 4 min. on each question, move on mark that question, that you are having trouble with and come back to it. This book really goes into detail and helps you move along, and slowly builds your confidence. Trust me, you will pass take a deep breath and "Relax" before this book, I had some trouble with the math, and this book will help you!! PSI, also, has a practice test for \$19, you can take before you take the test, that is also worth it. This book is a hands down 5 STARS, Superb!!

I am currently a licensed Agent in California and relocated to Louisiana. I purchased several books to study for the National and State portions of the exam to be a licensed Agent in Louisiana as well.

California does not participate in multiple state licenses like others do, thus it is called the Bureau of Real Estate. Most of the concepts are the same, but there are some agency law differences. This book is excellent! I went to Office Depot and made three copies of every sections test and three copies of the national exam test(there are three versions at the end of this book). I simply recapped the sections and took the tests after each section and repeated the process there after. The material is clear, concise, and easy to read. I just want facts when I study, not the authors perspective. This book has that. Invest in the book and take the tests and you will pass the exam. Overall, it will be much less expensive than paying PSI \$85 to take the exam multiple times. Really an excellent book! Good job guys!

This Real Estate Exam Prep book has over 800 questions with answer explanations. Each chapter covers Key Points using an Outline Format, and has up to 40 multiple choice and 20 matching term questions. Some of the chapters covered: (1) Property Ownership, (2) Land Usage Laws, (3) Market Analysis, (4) Finance Regulations, (5) Agency, (6) Disclosures, (7) Contracts, (8) Property Transfer, (9) Real Estate Practice, (10) Math Review, (11) 3-Sales Exams, (12) 2-Broker's Exams, (13) 1-Math ExamThis is a good place to start preparing for any Sales or Broker's Exam. I believe more is better when it comes to studying for government exams. So I would recommend getting more than one study source.[ISBN-10: 079-313-5826] ~ Ã Â Questions & Answers to Help You Pass the Real Estate Exam[ISBN-10: 079-313-6555] ~ Ã Â Real Estate Exam Guide: Designed for Asi Sales and Broker Exams[ISBN-10: 079-314-4280] ~ à Modern Real Estate Practiceà Â 1.0[ISBN-10: 079-314-5139] ~ Ã Â Your Guide To Passing The AMP Real Estate Exam[ISBN-10: 079-318-7966] ~Ã Â Guide to Passing the Promissor Real Estate Exam[ISBN-10: 079-318-8342] ~Ã Â Guide to Passing the PSI Real Estate Exam, Fifth Edition[ISBN-10: 142-775-652X] ~ Â Â Guide for Passing the Promissor Examà Â 8.0[ISBN-10: 157-685-5848] ~Ã Â Real Estate Broker Exam (Real Estate Broker Exam: The Complete Preparation Guide) [ISBN-10: 157-685-5996] ~ Ã Â Real Estate Sales Exam[ISBN-10: 159-844-0055] ~ Â Â Real Estate National Sales Review Crammer, 12th Edition

Informative but could be a bit easier to use. It is not easy to look up information if you are not sure which chapter the info should be in. Table of contents info is a bit vague. The glossary too could reference a page so you could find where the term is used. The answer key answers for each chapter diagnostic test do reference the page number. If you are new to Real Estate (that's why you bought this book) many terms are new to you or the Real Estate use of the word is unfamiliar. I am taking the course on line for Maryland and some of the Book and on line definitions are a bit

different and or not emphasized in the book as they are for the state course. I didn't care much for the on line course myself. I think if I had the time I would take the course in the classroom.

As I am going through my brokers exam find that with the many licenses and exams taken in my life it is important to study and practice the testing materials and format of questions that needs to be learned when taking police, law, real estate exams the language use and test preparations are all different and those out there who are writing these books should prepare their students with a specific format to pass the exam(s).

Anyone considering taking either their test to be a real estate salesperson or a broker has no doubt attended the requiste classes. Normally this occurs over a period of time. Here in PA a candidate for broker has to attend 240 hours of class room instruction plus deliver multi-year proof of practice. Even the best of students amongst us is going to forget some of the class room content about Agency, Property Ownership, etc. after numerous classes over a multi-year period (broker). The Guide to Passing the PSI Real Estate Exam is a great condensed overview of what most states want their broker candidates to demonstrate proficiency in. Included are practice tests so you can be familar with the way the testing companies structure questions. In addition, each chapter has questions at the end to test a candidate's knowledge of that particular chapters material. The answer key directs you to the section in the chapter you are weak on. I highly recommend this book for anyone considering taking their license test.

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